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10	Borg Hamaractaring, me.				
17					
18	UNITED STATES	DISTRICT COURT			
	EASTERN DISTRICT OF WASHINGTON				
19	AT SP	OKANE			
20	BERG MANUFACTURING, INC., a	)			
21	Washington corporation,	) No.			
İ					
22	Plaintiff,	) DECLARATORY JUDGMENT			
23		) COMPLAINT			
	VS.	) AND ) HIDV DEMAND			
24	AAR MANUFACTURING, INC., an	) JURY DEMAND			
25	Illinois corporation,	)			
26	minors corporation,	)			
	Defendant.	, )			
27		)			
28					
	DECLARATORY JUDGMENT	PAINE HAMBLEN LLP			
	COMPLAINT AND JURY DEMAND - 1	717 WEST SPRAGUE AVENUE, SUITE 1200 SPOKANE, WA 99201			
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Plaintiff Berg Manufacturing, Inc., complains and alleges against Defendant AAR Manufacturing, Inc., as follows:

## **PARTIES**

- 1. Plaintiff Berg Manufacturing, Inc. ("Berg" or "Plaintiff") is a Washington corporation having a principal place of business at 16124 East Euclid Avenue, Spokane, Washington, 99216.
- 2. On information and belief, Defendant AAR Manufacturing, Inc. ("AAR" or "Defendant") is a corporation organized under the laws of Illinois with its principal place of business at 1100 North Wood Dale Road, Wood Dale, Illinois, 60191, and is a wholly-owned subsidiary of AAR Corp.

## JURISDICTION AND VENUE

- 3. This is a Declaratory Judgment action brought by Berg pursuant to 28 U.S.C. §§ 2201 and 2202 seeking a declaration that United States Patent No. 5,761,854 entitled "Collapsible Portable Containerized Shelter," issued on June 9, 1998 (the '854 patent) is not infringed by Berg. Accordingly, this action arises under the patent laws of the United States, 35 U.S.C. §§ 101 *et seq.*, and subject matter jurisdiction is conferred upon this Court by 28 U.S.C. § 1331 and 1338.
- 4. On information and belief, Defendant does business within the State of Washington by contracting to supply and/or actually supplying goods and/or services within the State of Washington, either directly or through distributors or

other intermediaries, including the distribution of portable containment products, and by sending written communications to Plaintiff in Washington alleging infringement of the '854 patent threatening related legal actions, and have otherwise purposefully availed themselves of the privileges and benefits of the Therefore, Defendant is subject to the laws of the State of Washington. jurisdiction of this Court pursuant to Revised Code of Washington ("RCW") § 4.28.185.

5. Venue is proper in this district pursuant to 28 U.S.C. § 1391.

## FACTUAL BACKGROUND

- Berg designs, manufactures and distributes a wide range of industrial 6. fabric products including portable and collapsible soft-sided containers and integrated shelter solutions. Berg's Bicon, Tricon, and Quadcon soft-sided shelter products are designed for a wide variety of uses in the military and commercial Berg's soft-sided shelter products are manufactured in Spokane, sectors. Washington for distribution to its customers.
- On the face of the '854 patent, Brian D. Johnson and Glen V. Thorne 7. are named as inventors and Weatherhaven Resources, Ltd is named as assignee of this patent. A copy of this patent is attached hereto as **Exhibit 1**.
- 8. On information and belief, Defendant is the exclusive licensee of the '854 patent.

- 9. In a letter to Mr. Andrew Barrett, President of Berg Manufacturing, Inc., dated May 17, 2010, Defendant, through its attorneys, alleged that Berg's Bicon, Tricon, and Quadcon portable and collapsible soft-sided shelters infringe the '854 patent. A copy of the letter is attached hereto as **Exhibit 2**.
- 10. Based upon Defendant's May 17, 2010 letter, Berg has a reasonable apprehension that it will be sued by Defendant for infringement of the '854 patent, such that an actual controversy exists as to whether Berg's Bicon, Tricon, and Quadcon portable and collapsible soft-sided shelters infringe the '854 patent. Berg and Defendant have adverse legal interests which are of sufficient immediacy and reality to warrant the issuance of a declaratory judgment that Berg's portable and collapsible soft-sided shelter products do not infringe the '854 patent.

# **CLAIM FOR RELIEF**

# (Declaratory Judgment of Non-Infringement of the '854 Patent)

- 11. Berg realleges and incorporates herein, as if set forth in full, all of the preceding allegations of this Complaint into its Claim for Relief.
- 12. Berg has not infringed and is not infringing directly or indirectly, contributorily, by inducement or otherwise, any valid claim of the '854 patent.
- 13. Berg is entitled to a declaratory judgment declaring that it has not infringed any valid claim of the '854 patent.

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# **DEMAND FOR JURY TRIAL**

Berg hereby demands a trial by jury in this action on all issues that may, by law, be properly tried to a jury.

# **PRAYER FOR RELIEF**

WHEREFORE, Berg prays for judgment against Defendant as follows:

- 1. That Berg has not infringed and is not infringing, either directly, indirectly, contributorily or otherwise, any valid claim of the '854 patent;
- 2. That Defendant be ordered to pay to Berg costs and attorneys, fees incurred by Berg in connection with this action, including costs and fees pursuant to 35 U.S.C. § 285; and
- 3. That Berg be awarded such other and further relief as this Court may deem just and proper.

DATED this \_\_\_\_\_ day of June, 2010.

PAINE HAMBLEN LLP

By:

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DECLARATORY JUDGMENT COMPLAINT AND JURY DEMAND - 6

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# United States Patent [19]

Johnson et al.

Patent Number:

5,761,854

Date of Patent: [45]

Jun. 9, 1998

[54]	COLLAPSIBLE PORTABLE	3,633,324 1/1972 Cuylits 52/66		
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[75]	Inventors: Brian D. Johnson; Glen V. Thorne, both of Burnaby, Canada	4,603,518 8/1986 Fennes 52/64 X		
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[73]	Assignce: Weatherhaven Resources, Ltd., British	5,185,973 2/1993 Oldani 52/64		
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£0.73	PCT Pub. No.: WO95/03457	2535658 5/1984 France.		
[87]	PC1 Pub. No.: 44 033/43437	PCT/FR80/		
	PCT Pub. Date: Feb. 2, 1995	00145 4/1981 WIPO		
[30]	Foreign Application Priority Data	Primary Examiner—Carl D. Friedman		
Jul. 19, 1993 [CA] Canada 2100845		Assistant Examiner—Beth A. Aubrey		
		Attorney Agent, or Firm-Klarquist Sparkman Campbell		
[51]	Int. Cl. 6 E04B 1/346	Leigh & Whinston, LLP		
[52]	U.S. Cl 52/69; 52/64; 52/79.5;	<b>V</b>		
F7		1571 ARSTRACT		

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52/68; 52/646; 135/116

121, 126, 137, 143, 149, 150

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[56] References Cited

[58] Field of Search .....

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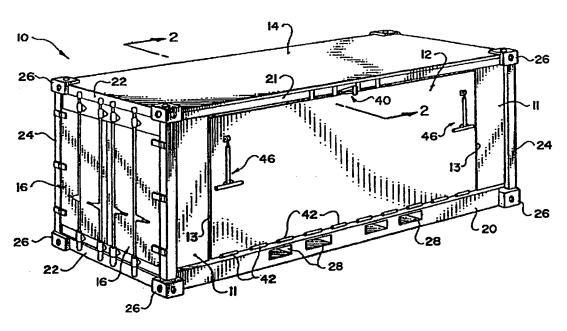
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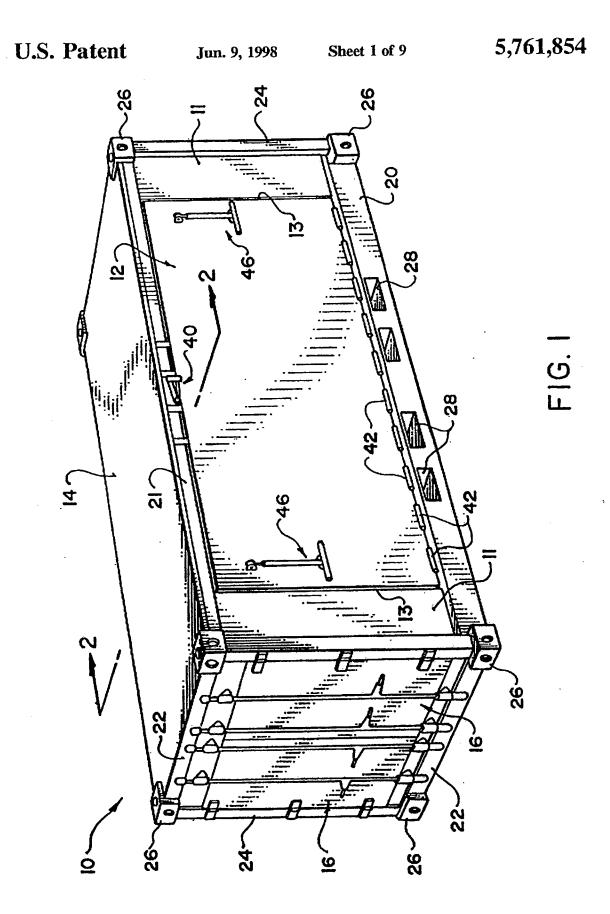
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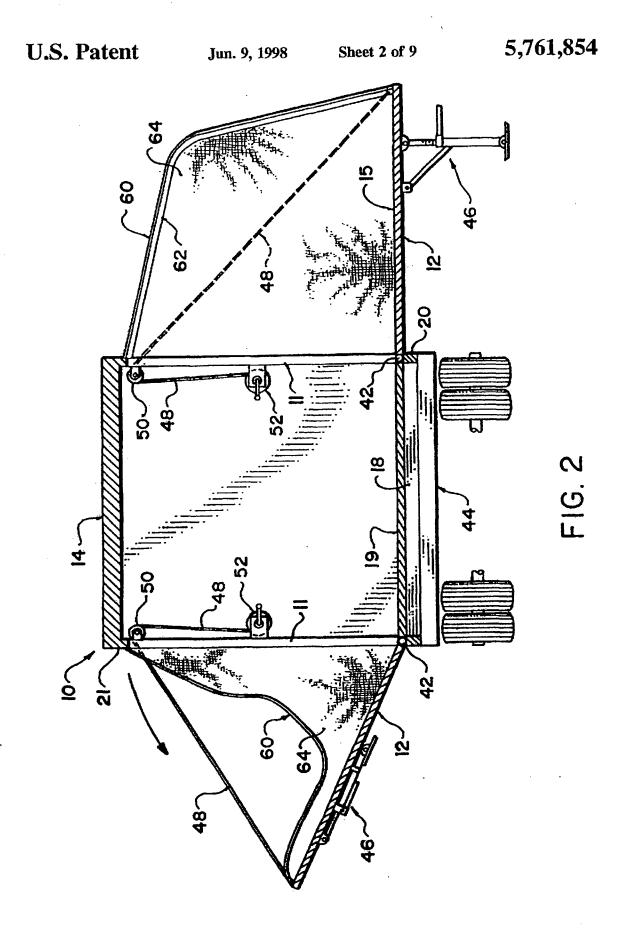
### **ABSTRACT**

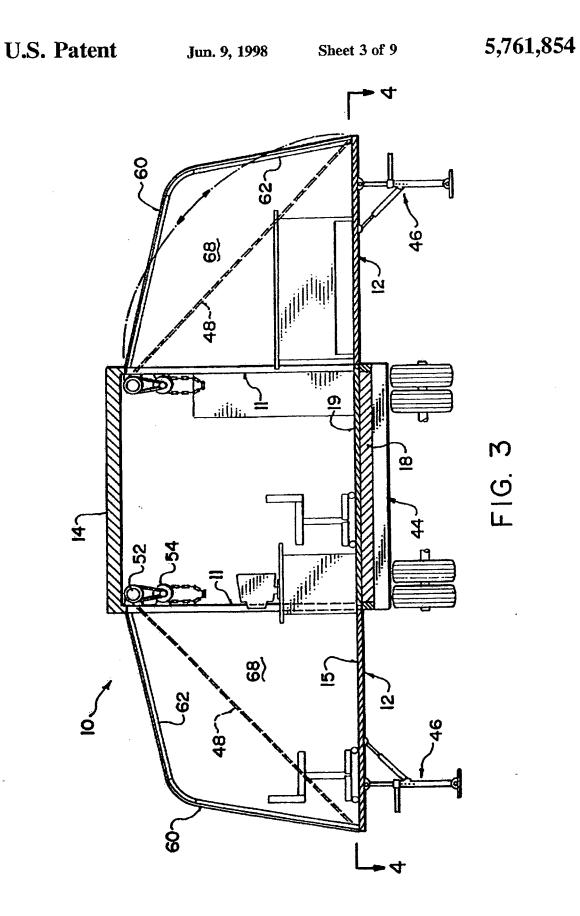
Currently portable industrial camp shelters will be either wood frame construction or fabric tents. The former have restriction on size and require special skills and equipment to install on site. The latter require plumbing and electrical installation to be installed on site. The present invention combines the advantages of frame structures and tents in a portable collapsible shelter by modifying standard shipping container structures to provide fold-down side walls which extend the floor space of the container and are provided with a retractable fabric cover to enclose the extended space.

#### 16 Claims, 9 Drawing Sheets







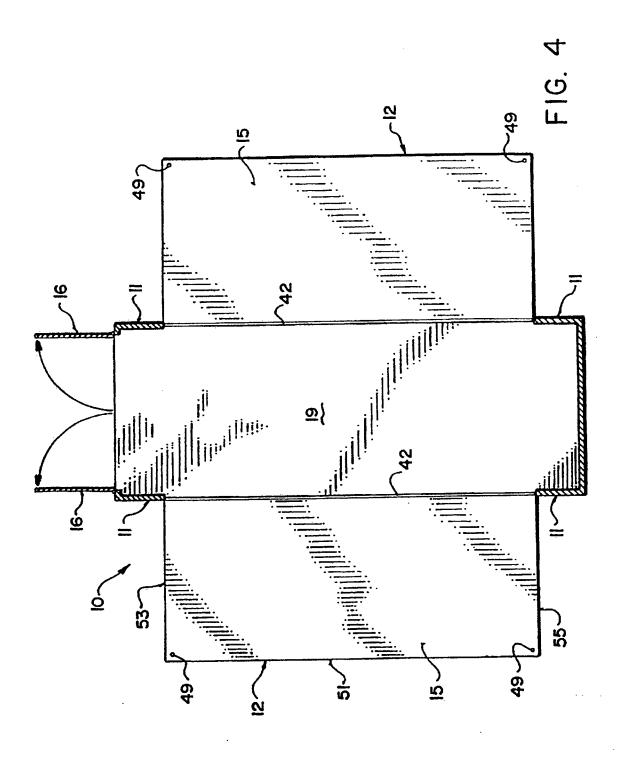


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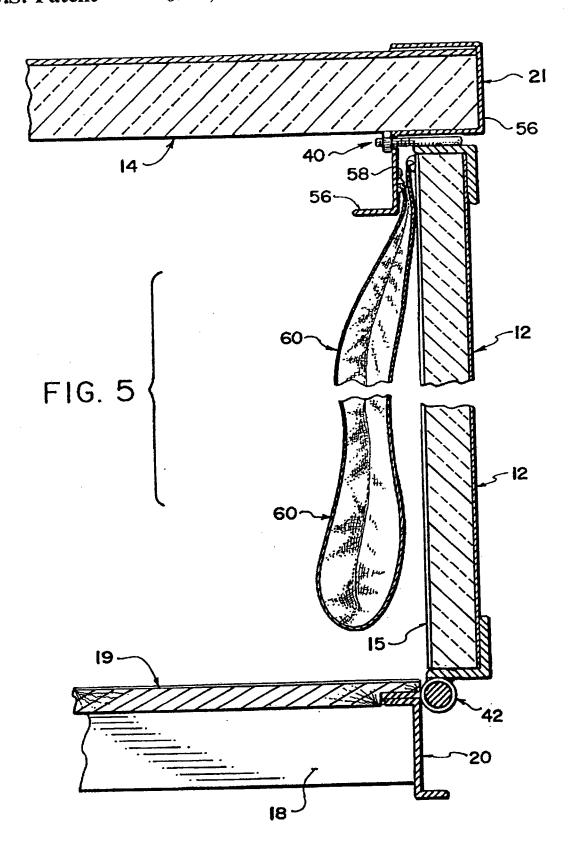
Jun. 9, 1998

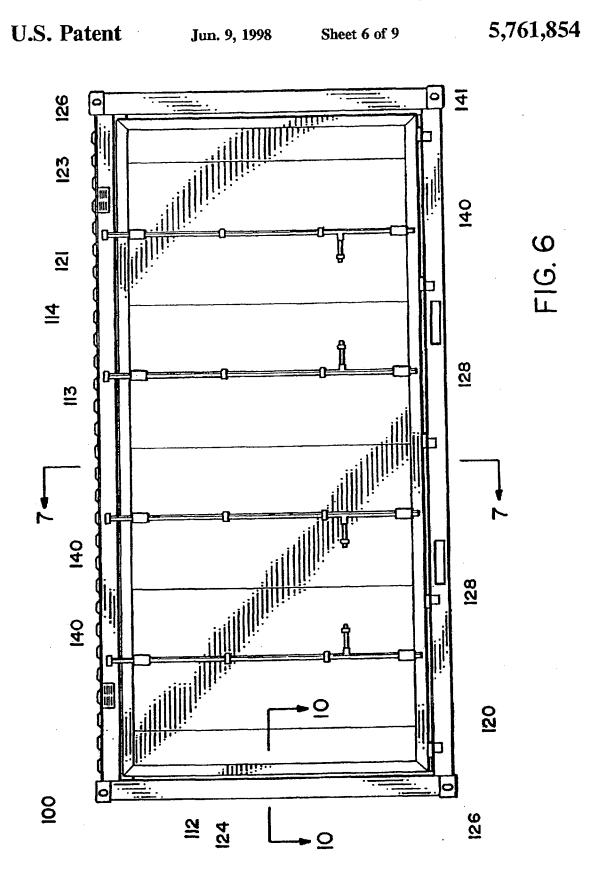
Sheet 4 of 9

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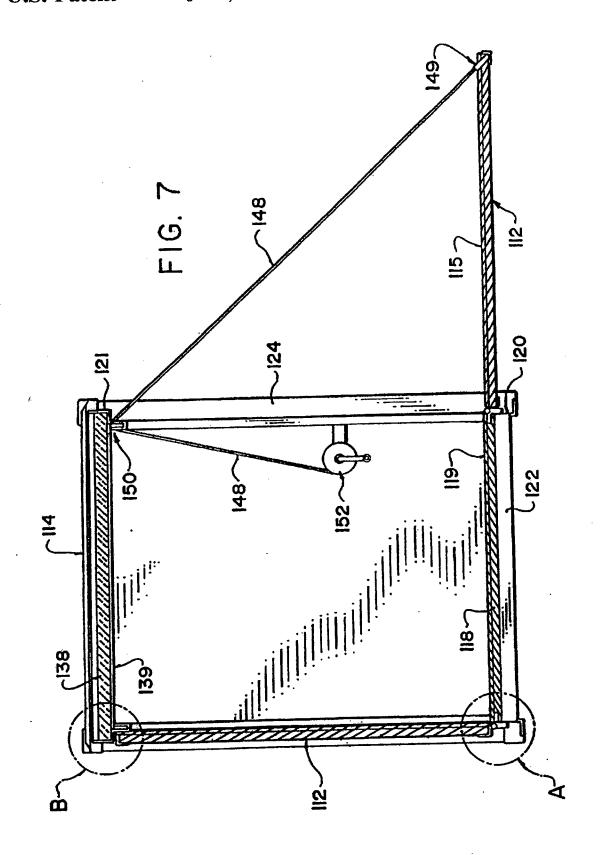


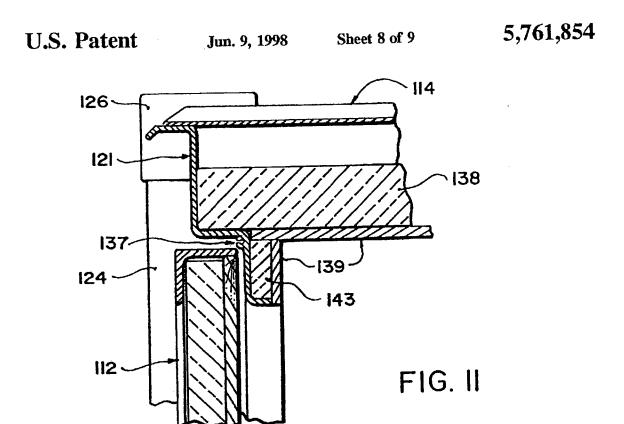
U.S. Patent Jun. 9, 1998 Sheet 5 of 9 5,761,854

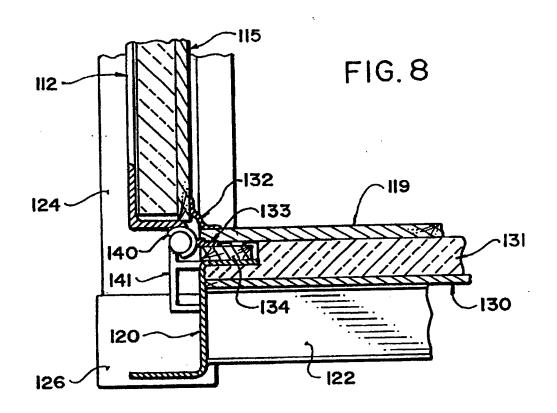


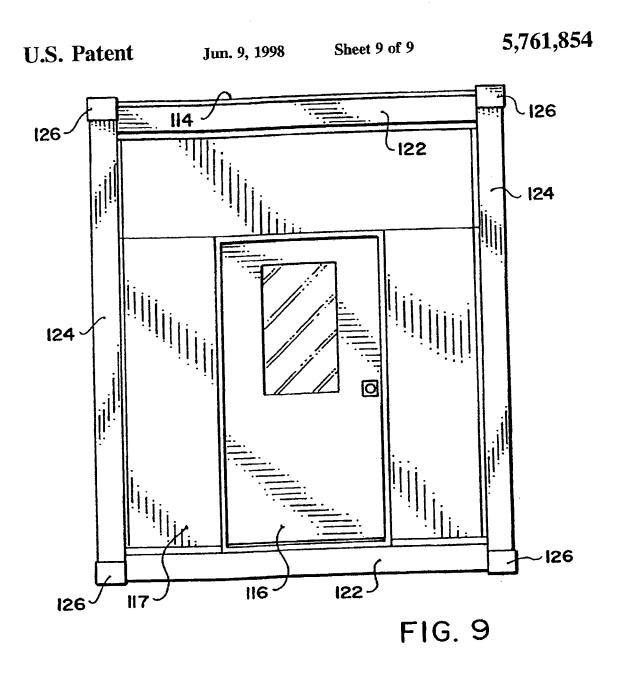


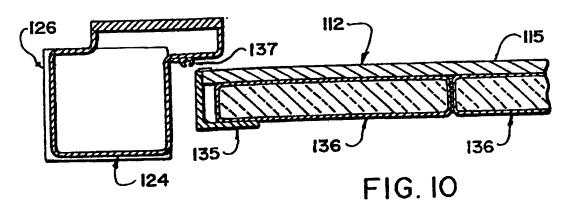
U.S. Patent Jun. 9, 1998 Sheet 7 of 9 5,761,854











### 5,761,854

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### COLLAPSIBLE PORTABLE CONTAINERIZED SHELTER

#### TECHNICAL FIELD

The invention relates to the field of portable shelters and more particularly collapsible portable shelters having both rigid frame and flexible fabric sections which collapse to a rigid shipping container.

#### BACKGROUND ART

The modular building industry provides re-locatable structures for a variety of commercial and industrial uses, such as portable offices, portable schools and industrial camps. Portable industrial camps are generally utilized for 15 projects of short duration or projects which are sufficiently remote that site construction is uneconomical. Currently portable industrial camp shelters will be either wood frame construction or fabric tents.

An advantage of wood frame construction is that all of the 20 a flat bed trailer; building and its internal subsystems can be constructed in a manufacturing plant. However restrictions on the size of such structures which can be transported dictates that these units be combined together on site to provide a structure of sufficient size. The prefabricated units are heavy, so special 25 FIG. 3; equipment and tradesmen are required on site to unload the units from trucks and place them on foundations.

Pabric structures such as tents have the advantage that they are much lighter than wood frame structures and can be collapsed or folded to a fraction of the volume of the equivalent wood frame building for shipping purposes. However such structures must be assembled on site and any electrical or mechanical subsystems which are required must be installed on site by an experienced crew.

Certain prior art building systems have used shipping containers as modular building blocks for pre-fabricated structures. U.S. Pat. No. 4,599,829 issued Jul. 15, 1986 to Tandemloc. Inc. discloses a system for building prisons or similar large structures by connecting shipping container 40 units. Again in these systems special equipment and tradesmen are required on site to unload the units and stack them on the structure to provide a building of sufficient size. U.S. Pat. No. 4,802,500 issued Feb. 7, 1989 to Davis et al. discloses a portable building structure in which clamshell 45 like containers carry a fabric roof covering. Four of the container units combine to form the side walls and floor of a structure over which a fabric roof is stretched. This design however is not as well adapted for shipping as a standard tre-installed.

### DISCLOSURE OF INVENTION

The present invention combines the advantages of rigid and fabric portable structures in a hybrid collapsible portable 55 structure which in its collapsed state forms a standard shipping container for ease of transport. The present invention modifies standard shipping container structures to provide one or more fold-down side walls which extend the floor space of the container and are provided with a retract- 60 able fabric cover to enclose the extended space. The invention provides a portable, collapsible shelter comprising a rigid, hollow container having the dimensions and characteristics of a standard ISO shipping container, having opposed rectangular vertical sides, and rectangular horizon- 65 tal top and bottom. At least one of the vertical sides of the container is hinged along the lower edge thereof to pivot

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between a closed vertical position and an open horizontal position. Means is also provided for releasably securing the hinged vertical side in the vertical position and for releasably maintaining the hinged vertical side in the horizontal position. A flexible fabric cover is adapted to be extended above the hinged vertical side while the hinged vertical side is in its lowered horizontal position, and means is provided for supporting the fabric cover above the hinged vertical side while the hinged vertical side is in the lowered horizontal 10 position.

### BRIEF DESCRIPTION OF DRAWINGS

In drawings which illustrate a preferred embodiment of the invention:

FIG. 1 is a perspective view of the invention in collapsed state ready for shipping;

FIG. 2 is a cross-sectional view taken along lines 2-2 of FIG. 1 of the invention in partly assembled state mounted on

FIG. 3 is a cross-sectional view taken along lines 2-2 of FIG. 1 of the invention in assembled state mounted on a flat bed trailer;

FIG. 4 is a cross-sectional view taken along lines 4-4 of

FIG. 5 is a detail of the hinge and winch assembly of the invention;

FIG. 6 is a side view of a second embodiment of the invention in collapsed state ready for shipping;

FIG. 7 is a cross-sectional view taken along lines 7-7 of FIG. 6 of the second embodiment of the invention in open condition;

FIG. 8 is a detail of the hinge area A in FIG. 7;

FIG. 9 is an end view of a second embodiment of the invention in collapsed state ready for shipping;

FIG. 10 is a cross-sectional view of the side panels taken along lines 10-10 of FIG. 6 of the second embodiment of the invention; and

FIG. 11 is a detail of the upper side area B in FIG. 7.

### BEST MODE(S) FOR CARRYING OUT THE INVENTION

With reference to FIG. 1. in its collapsed state the present invention (which is referred to by the applicant as a "Mobile Expanding Containerized Camp") forms a shipping container 10 conforming to ISO (International Organization for Standardization) standards, of dimensions either 6.1 m. (20 ISO container, and electrical and mechanical systems are not 50 feet) or 12.2 m. (40 feet) in length and 2.44 m. (8 feet) in width and 2.6 m. (8.5 feet) or 2.9 m. (9.5 feet) in height. The width dimension may be as great as 3.05 m. (10 feet). The ISO and related standards applicable to the construction of the invention may be found in the following publications:

ISO 1161 Series 1 Freight containers—corner fittings specification

ISO 1496-1 Series 1 freight containers-Specification and testing-Part 1: General cargo containers for general purposes

ISO standards 9000 through 9004—quality standards International Union of Railways (U.I.C.)

Transport International des Routiers (T.I.R.)

Convention for Safe Containers (C.S.C.)

The container 10 has rigid sides 11 from which are cut out pivoting side walls 12, roof 14 and ends 16, all of which surfaces may be insulated. While both sides are cut out in the

preferred form of the invention, only one of the sides could be so cut out. Side wall cut-outs 12 are preferably 5.8 m. (19 feet) by 2.13 m. (7 feet) in dimension for a 6.1 m. (20 foot) container, with two separate 5.8 m. (19 foot) by 2.13 m. (7 foot) sections for the 12.2 m. (40 foot) container. Metal 5 bottom side rail 20, top side rail 21, metal cross members 22, metal vertical rails 24 and corner fittings 26 provide reinforcement of the structure curing shipping. Pockets 28 are provided to receive the forks of a fork lift vehicle. A flooring 19 is provided on the bottom 18 of the container. Plumbing, 10 tight outer cover for a sheltered space 68 with ends 64 of the mechanical and electrical systems can be pre-installed in the floor or walls or elsewhere in the container 10.

Preferably roof 14 is a standard container roof of mild steel or Corten. Corner fittings 26 are manufactured of cast steel, and other frame members are of mild steel. End walls 11 16 and side walls 11 are formed of sections of steel panels surrounding rigid insulation foam. Flooring 19 is preferably plywood with a vinyl top layer, while the upper surface of side walls 15 is plywood with a linoleum upper layer. Floor and wall insulation is rigid polyurethane or polystyrene 20 foam while fibreglass batt insulation is used for the roof 14.

The two side walls 12 are hinged along the base thereof at 42 to allow them to pivot from a vertical position as shown in FIG. 1, where it is retained by a quick release latching mechanism 40, to the horizontal position shown in FIG. 3. 25 Latching mechanism 49 may be located inside or outside the container and locks the side walls 12 in a vertical position to provide a rigid structure for shipping purposes which can be lifted through pockets 28 or the ISO corner fittings 26. Latching mechanism 40 may be a nut and bolt arrangement 30 as shown in FIG. 5, an alignment pin, pivoting handle or other suitable arrangement.

As shown in FIG. 2 and 3, preferably container 10 is mounted on a flat bed trailer 44 for transporting and acting as the foundation on site. As shown in FIG. 2 and FIG. 3, two 35 or more levelling jacks 46 are pivotally attached to the outside of sides 12 to lock into position and support and level the side walls 12 when they are in a lowered position. Jacks 46 are preferably collapsible to present the minimum projection during shipping and are latched to the sides of 40 walls 12 when in the vertical shipping position, or alternatively would be removable for shipping. As shown in FIG. 4, the structure in its opened configuration has a floor space slightly less than 3 times the floor space of the container.

If a flat bed trailer is not used, the invention can be 45 mounted on a concrete foundation or footing, using a forklift or crane, or directly on the ground. If mounted on the ground, rather than using levelling jacks, wood or timber blocking or the like can be used to provide level support for

To facilitate the raising and lowering of sides 12, wire ropes 48, preferably two per side, are attached to the upper corners 49 of sides 12 and run over two pulleys 50 on each side and down to winches 52 which are attached to the fixed side walls 11 of the container. Winch 52 may be hand 55 operated by a handle as shown in FIG. 2, or may be operated by an electric motor 54 as shown in FIG. 3. where the wire rope is directly wound on the winch drum rather than using an intermediate pulley. The winch has a braking mechanism to prevent sudden slippage of the wire rope. The wire rope 60 preferably runs on the outside of the fabric cover 60 described below. Where the winches are run by electric motor it is preferred to have one winch per side to which both wire ropes 48 are connected using a series of pulleys.

polyester or the like, which may be insulated, is attached along edges 51, 53, 55 of side wall 12 and along strip 58 4

which is secured to flange 56 (FIG. 5) which is in turn fixed to container roof 14 and vertically extends down the edges 13 shown in FIG. 1. The shape and area of the fabric cover 60 is such that when sides 12 are lowered to the horizontal position, fabric cover 60 provides a water-proof seal over the area of the container which is thereby opened, and rigid or semi-rigid arc-shaped metal frames or beams 62 can be installed by pushing out the fabric cover to provide a supporting frame to support the fabric 60, thus forming a space also enclosed. Metal frames 62 are preferably installed under the fabric cover 60, with the lower ends of frames 62 attached at the outer corners of sides 12 (with possibly additional members at spaced locations along side 51), and the upper ends being attached at flange 56. Frame members 62 may also be constructed of other suitable materials such as plastic, graphite, or fibreglass and may take some other appropriate shape rather than an arc. Frame members 62 may also consist of one or more pieces for ease of transportation, for example each may consist of a lower base arch piece and an upper roof arch piece. Horizontal bracing members can be attached between the arched metal frame members 62. Fabric cover 60 may be provided with doors for entrance and exit purposes and/or windows and screens. as in existing tent designs. A standard container door 16 may also be used as an entrance/exit.

To collapse the structure to its shipping configuration, the metal frames 62 are removed and side walls 12 are raised by winches 52. Fabric cover 60 is loosely tucked into container 10 and side walls 12 are latched in the vertical position. This can all be accomplished by unskilled personnel. The container can then be shipped by truck, rail, ship, helicopter or airplane as a standard shipping container.

FIG. 6 through FIG. 11 illustrate a slightly modified second embodiment of the invention in which the levelling jacks 46 are provided separately of the pivoting side walls. The container 100 shown in FIG. 6 has side walls 112 which pivot downwardly as a complete side wall unit about hinge pipe 140 which rotates in hinges 141. Side walls 112 are secured in the closed position shown in FIG. 6 by antiracking locks 140 as used in existing containers. Roof 114. bottom side rail 120, top side rail 121, metal cross members 122, metal vertical rails 124 and corner fittings 126 are provided as in the previous embodiment. Pockets 128 are provided to receive the forks of a fork lift vehicle. Vents 123 are provided in top side rail 121. A standard door 116 is provided in one or both of the end panels 117. Flooring 115 and 119 is provided on the bottom 118 of the container and the inner surface of side walls 112 as in the previous so embodiment.

In the second embodiment, the levelling jacks are not secured to walls 112, but rather are provided separately, preferably three jacks per side, with support pads on the top of each jack to contact the surface of wall 112. In this embodiment, one hand-operated winch 152 is provided for each side wall, at opposite ends of the container, and a single cable 148 is provided for each side wall. Cable 148 runs from winch 152 up to and through a hole 150 in upper rail 121, diagonally down to a first upper corner or side wall 112 where it enters an elbow 149 of a swivelling pipe/cable guide running along upper edge 113 of side walls 112. and then proceeds diagonally up the opposite end for attachment to upper rail 121.

The hinge construction is shown in detail in FIG. 8. Hinge A fabric cover 60, made of a waterproof PVC-coated 65 141 is secured to lower rail 120. Floor 118 consists of a plywood layer 136 with galvanized sheet metal underneath, and a layer 131 of rigid foam insulation. A strip of neoprene

seal 132 is secured to and seals between flooring 119 and 115. A draft seal 133 is also provided between hinge 141 and a piece of lumber 134 on rail 120. As illustrated in FIG. 10, side wall 112 has a frame of angle iron 135 secured to plywood and linoleum layer 115 and side panels 136 which are hollow rectangular steel panels filled with rigid insulation foam, rivetted together with adjacent panels sandwiching a strip of butyl tape. An awning wrack 137 is provided around the edges of the side wall opening to secure the fabric cover (not shown). As shown in FIG. 11, batt insulation 138 is provided in the ceiling between roof 114 and ceiling panels 139. Rigid foam insulation is also provided at 143.

What is claimed is:

- 1. A portable, collapsible shelter comprising:
- a) a rigid, hollow container having opposed ends, opposed vertical sides, and a horizontal top and bottom, said ends, sides, top and bottom being secured to form a rigid container having the external dimensions and corner fitting locations which satisfy the standards for ISO Series 1 freight containers;
- b) at least one of said vertical sides comprising a pivoting wall portion hingedly connected to said vertical side along the lower edge of said pivoting wall portion to pivot between a closed vertical position and an open horizontal position, said pivoting wall portion having an outer edge, and whereby an opening is formed in said vertical side circumscribed by edges of said vertical side when said pivoting wall portion is in the horizontal position;
- c) means associated with said container and with said pivoting wall portion for releasably securing said pivoting wall portion in said vertical position;
- d) means adapted to support said pivoting wall portion for releasably maintaining said pivoting wall portion in 35 said horizontal position;
- e) a flexible cover secured to said outer edge of said pivoting wall portion and secured to said container around said opening formed when said pivoting wall portion is in said lowered horizontal position, and adapted to be extended above said pivoting wall portion while said pivoting wall portion is in said lowered horizontal position; and
- f) means extending outwardly from said vertical side and above said pivoting wall portion when said pivoting wall portion is in said lowered horizontal position for supporting said fabric cover above said pivoting wall portion while said pivoting wall portion is in said lowered horizontal position.
- 2. The shelter of claim 1 wherein said means for releasably maintaining said pivoting wall portion in said horizontal position comprises levelling means (46).
- The shelter of claim 2 wherein said levelling means comprises a jack.
- The shelter of claim 1 further comprising means for 55 raising and lowering said pivoting wall portion.
- 5. The shelter of claim 4 wherein said means for raising and lowering said pivoting wall portion comprises a cable connected to said pivoting wall portion and winching means.
- 6. The shelter of claim 1 wherein said means for support- 60 ing said fabric cover above said pivoting wall portion

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comprise rigid or semi-rigid beams attached to said container (10) at either end of said beams.

- 7. The shelter of claim 1 wherein said flexible cover is constructed from a fabric material.
- 8. The shelter of claim 1 wherein said flexible cover comprises an insulated fabric.
- The shelter of claim 1 wherein a door is provided in one of said opposed ends of said container.
- 10. The shelter of claim 2 wherein said levelling means comprises wood blocks.
- 11. The shelter of claim 1 wherein said means for releasably securing said pivoting wall portion in said vertical position comprises a nut and bolt.
- 12. The shelter of claim 1 wherein said means for releasably securing said pivoting wall portion in said vertical position comprises latching means.
- 13. The shelter of claim 1 wherein said flexible cover is secured to an awning track around said opening.
- 14. The shelter of claim 1 wherein said flexible cover is secured to a flange secured to said container around said opening.
  - 15. The shelter of claim 1 wherein said means for supporting said fabric cover above said pivoting wall portion comprises a rigid or semi-rigid frame secured at a lower end thereof to said pivoting wall portion and at an upper end thereof to said container.
    - 16. A portable, collapsible shelter comprising:
    - a) a rigid, hollow container having opposed ends, opposed vertical sides, and a horizontal top and bottom, said ends, sides, top and bottom being secured to form a rigid container having the external dimensions and corner fitting locations which satisfy the standards for ISO Series 1 freight containers;
    - b) at least one of said vertical sides comprising a pivoting wall portion hingedly connected to said vertical side along the lower edge of said pivoting wall portion to pivot between a closed vertical position and an open horizontal position. said pivoting wall portion having an outer edge, and whereby an opening is formed in said vertical side circumscribed by edges of said container when said pivoting wall portion is in the horizontal position;
    - c) means associated with said container and with said pivoting wall portion for releasably securing said pivoting wall portion in said vertical position;
    - d) means adapted to support said pivoting wall portion for releasably maintaining said pivoting wall portion in said horizontal position;
    - e) a flexible fabric cover secured to said outer edge of said pivoting wall portion and secured to said container around said opening formed when said pivoting wall portion is in said lowered horizontal position, and adapted to be supported above said pivoting wall portion when said pivoting wall portion is in said lowered horizontal position, thereby forming an enclosed space above said pivoting wall portion open to the interior of said container when said pivoting wall portion is lowered to the horizontal position.

\* \* \* \* \*

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May 17, 2010

## VIA CERTIFIED MAIL

Andrew Barrett President Berg Companies Inc. 16124 Euclid Avenue Spokane, WA 99216

Andrew Barrett
President
Berg Manufacturing, Inc.
16124 Euclid Avenue
Spokane, WA 99216

Re:

U.S. Patent No. 5,761,854

Our File No. 920222-112126

Dear Mr. Barrett:

We represent AAR Corp. and its wholly-owned subsidiary AAR Manufacturing, Inc. in connection with their intellectual property matters. AAR Manufacturing, Inc. is the exclusive licensee under U.S. Patent No. 5,761,854 (the "'854 patent"), a copy of which is attached.

The '854 patent covers portable and collapsible soft-sided shelters, which may include Bicon, Tricon and Quadcon ISO containers with collapsible soft sides. It is our understanding that Berg Companies Inc. and/or Berg Manufacturing, Inc. have recently commenced marketing and offering for sale portable and collapsible soft-sided containers and shelters as disclosed in the '854 patent.

The manufacture, use, offering for sale, sale, or importation of portable, collapsible containers and shelters that infringe any claim of the '854 patent constitutes a violation of Title 35 of the United States Code and subjects the infringer to an injunction and payment of damages, costs and attorney's fees to AAR. Acts of willful infringement subject an infringer to an award of increased damages under 35 U.S.C. §284. If the court determines the case to be "exceptional," it may award attorney's fees to the prevailing party under 35 U.S.C. §285.

AAR will vigorously enforce its rights under the '854 patent against acts of infringement. Please review this matter at once and provide me with your written assurance

Atlanta Chicago Delaware Indiana Michigan Minneapolis Ohio Washington, D.C.

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that your companies will immediately cease and desist from any further manufacture, sale or offer for sale of such soft-sided collapsible ISO containers and shelters.

Sincerely,

Jeffrey R. Gray

JRG/jlm

Cc: Donald J. Vilim (via e-mail)

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